

11th October 2022

Dear Service Providers,

This communicate serves to advise that we will be launching the “More Freedom” incentive.

It’s time to help your customers switch to a plan that offers flexibility and reliability to help meet their needs, whatever they may be. With our More Freedom incentive, eligible services within select communities will have the service connection fee waived and receive a monthly rebate while they remain active to a maximum of 12 months.

### Incentive Period

Start Date: 1 November 2022

End Date: 30 April 2023

### Eligible Services

To be eligible for this incentive, a service must be (1) a new service first ordered and activated at a premise between the Start Date and the End Date of the Incentive Period; (2) for an Eligible Plan (as identified below); and (3) located within select communities.

The list of select communities will be provided to all participating RSPs. Availability of Eligible Plans at select communities may vary and can be determined by RSPs following standard service qualification procedures (to confirm speed availability at a location).

#### Eligible Plans for Layer 2 Service Providers:

| Product Code | Product Name            | Description |
|--------------|-------------------------|-------------|
| EBS25        | Opti-Bundle Home-25     | 25/5Mbps    |
| EBS50        | Opti-Bundle Home-50     | 50/20Mbps   |
| EBS100-20    | Opti-Bundle Home-100/20 | 100/20Mbps  |
| EBS100       | Opti-Bundle Home-100    | 100/40Mbps  |

### Eligible Plans for Layer 3 Service Providers:

| Product Code | Product Name    | Description |
|--------------|-----------------|-------------|
| WL3BS25      | Opt-WSL3-25     | 25/5Mbps    |
| WL3BS50      | Opt-WSL3-50     | 50/20Mbps   |
| WL3BS100-20  | Opt-WSL3-100/20 | 100/20Mbps  |
| WL3BS100     | Opt-WSL3-100    | 100/40Mbps  |

## Rebate

### Monthly

A monthly rebate amount will be credited to your account based on the table below, which shows the rebate rates for the different Eligible Plans. The monthly rebate amount is calculated on a daily pro-rata basis.

Rebates are paid in the form of a credit against your invoice for the relevant period. For each Eligible Service the rebate will be applied monthly for a maximum period of 12 months.

### Monthly Rebate calculation table for Layer 2:

| Product Code | Product Name            | Description | Monthly Price (Ex GST) | Monthly Rebate (Ex GST) | Maximum Rebate Term |
|--------------|-------------------------|-------------|------------------------|-------------------------|---------------------|
| EBS25        | Opti-Bundle Home-25     | 25/5Mbps    | \$37.00                | \$15.00                 | 12 Months           |
| EBS50        | Opti-Bundle Home-50     | 50/20Mbps   | \$45.00                | \$15.00                 | 12 Months           |
| EBS100-20    | Opti-Bundle Home-100/20 | 100/20Mbps  | \$58.00                | \$20.00                 | 12 Months           |
| EBS100       | Opti-Bundle Home-100    | 100/40Mbps  | \$65.00                | \$20.00                 | 12 Months           |

### Monthly Rebate calculation table for Layer 3:

| Product Code | Product Name    | Description | Monthly Price (Ex GST) | Monthly Rebate (Ex GST) | Maximum Rebate Term |
|--------------|-----------------|-------------|------------------------|-------------------------|---------------------|
| WL3BS25      | Opt-WSL3-25     | 25/5Mbps    | \$45.00                | \$15.00                 | 12 Months           |
| WL3BS50      | Opt-WSL3-50     | 50/20Mbps   | \$54.00                | \$15.00                 | 12 Months           |
| WL3BS100-20  | Opt-WSL3-100/20 | 100/20Mbps  | \$70.00                | \$20.00                 | 12 Months           |
| WL3BS100     | Opt-WSL3-100    | 100/40Mbps  | \$77.00                | \$20.00                 | 12 Months           |

### Once off

A once-off rebate amount for the service connection fee for the Eligible Service will be credited to your account in the form of a credit against your invoice for the relevant period. It is paid on the basis that the Eligible Service will remain active for a minimum period of 6 months.

Any Eligible Service cancelled during the relevant minimum period will cease to be eligible for the once-off rebate and the service connection fee will be applied against your next invoice.

### Once off connection fee rebate

| Product Code | Product Name           | Description            | Fee<br>(Ex GST) | Rebate*<br>(Ex GST) | Minimum Term of<br>Eligible Service |
|--------------|------------------------|------------------------|-----------------|---------------------|-------------------------------------|
| OPHAEB-CF    | Service Connection Fee | Service Connection Fee | \$99.00         | \$99.00             | 6 Months                            |

*\* Minimum Term of Eligible Service must complete, or Service Connection Fee will be applied.*

### How to participate

If you would like to participate in this incentive, you must nominate your preference via email to [rsp@opticomm.com.au](mailto:rsp@opticomm.com.au). By responding to participate you confirm that you're an authorised representative of your business and acknowledge you are bound by the terms of the incentive.

At the point of registration, we will provide a list of eligible communities. For RSPs that do not wish to participate, no further action is required. If you have any questions, please don't hesitate to contact me

### Other terms

Opticomm may cease providing this incentive or rebates to you at any point if you do not comply with the terms of this incentive or do not act in good faith in respect of the objectives of this incentive (as reasonably determined by Opticomm). We reserve the right to amend the terms of this incentive (including changing the Incentive Period and/or rebate period) by notice in writing.