

11th October 2022

Dear Service Providers,

This communique serves to advise that we will be launching a “Step-Up” incentive.

As we upgrade the Velocity network to 1G capable speeds we want to encourage customers to try faster speeds and experience what it’s like to have a super-fast connection.

Incentive Period

Start Date: 1 November 2022

End Date: 30 July 2023

Eligible Services

To be eligible for this incentive, a service must be (1) a new service first ordered and activated at a Velocity premise between the Start Date and the End Date of the Incentive Period; (2) for an Eligible Plan (as identified below); and (3) located within our select Velocity communities.

The list of Velocity communities will be provided to all participating Service Providers.

Eligible Plans for Layer 2 Service Providers:

Product Code	Product Name	Description
EBS100	Opti-Bundle Home-100	100/40Mbps
EBS250	Opti-Bundle Home-250	250/100Mbps
EBS500	Opti-Bundle Home-500	500/200Mbps
EBS1000	Opti-Bundle Home-1000	1000/400Mbps
EBS100-20	Opti-Bundle Home-100/20	100/20Mbps
EBS250-25	Opti-Bundle Home-250/25	250/25Mbps
EBS1000-50	Opti-Bundle Home-1000/50	1000/50Mbps

Eligible Plans for Layer 3 Service Providers:

Product Code	Product Name	Description
WL3BS100	Opt-WSL3-100	100/40Mbps
WL3BS250	Opt-WSL3-250	250/100Mbps
WL3BS500	Opt-WSL3-500	500/200Mbps
WL3BS1000	Opt-WSL3-1000	1000/400Mbps
WL3BS100-20	Opt-WSL3-100/20	100/20Mbps
WL3BS250-25	Opt-WSL3-250/25	250/25Mbps
WL3BS1000-50	Opt-WSL3-1000/50	1000/50Mbps

Monthly Rebate

A monthly rebate amount will be credited to your account based on the table below, which shows the rebate rates for the different Eligible Plans. The monthly rebate amount is calculated on a daily pro-rata basis. Rebates are paid in the form of a credit against your invoice for the relevant period. For each Eligible Service the rebate will be applied monthly for a maximum period of 6 months.

Layer 2 Monthly Rebate Calculation Table:

Product Code	Product Name	Description	Monthly Price (Ex GST)	Monthly Rebate (Ex GST)	Maximum Rebate Term
EBS100	Opti-Bundle Home-100	100/40Mbps	\$65.00	\$20.00	6 Months
EBS250	Opti-Bundle Home-250	250/100Mbps	\$100.00	\$35.00	6 Months
EBS500	Opti-Bundle Home-500	500/200Mbps	\$130.00	\$30.00	6 Months
EBS1000	Opti-Bundle Home-1000	1000/400Mbps	\$180.00	\$50.00	6 Months
EBS100-20	Opti-Bundle Home-100/20	100/20Mbps	\$58.00	\$13.00	6 Months
EBS250-25	Opti-Bundle Home-250/25	250/25Mbps	\$68.00	\$10.00	6 Months
EBS1000-50	Opti-Bundle Home-1000/50	1000/50Mbps	\$80.00	\$12.00	6 Months

Layer 3 Monthly Rebate Calculation Table:

Product Code	Product Name	Description	Monthly Price (Ex GST)	Monthly Rebate (Ex GST)	Maximum Rebate Term
WL3BS100	Opt-WSL3-100	100/40Mbps	\$77.00	\$23.00	6 Months
WL3BS250	Opt-WSL3-250	250/100Mbps	\$121.00	\$44.00	6 Months
WL3BS500	Opt-WSL3-500	500/200Mbps	\$151.00	\$30.00	6 Months
WL3BS1000	Opt-WSL3-1000	1000/400Mbps	\$207.00	\$56.00	6 Months
WL3BS100-20	Opt-WSL3-100/20	100/20Mbps	\$70.00	\$16.00	6 Months
WL3BS250-25	Opt-WSL3-250/25	250/25Mbps	\$84.00	\$14.00	6 Months
WL3BS1000-50	Opt-WSL3-1000/50	1000/50Mbps	\$112.00	\$28.00	6 Months

How to participate

If you would like to participate in this incentive, you must nominate your preference via email to rsp@opticomm.com.au. By responding to participate you confirm that you're an authorised representative of your business and acknowledge you are bound by the terms of the incentive.

At the point of registration, we will provide a list of eligible communities. For RSPs that do not wish to participate, no further action is required. If you have any questions, please don't hesitate to contact me.

Other terms

Opticomm may cease providing this incentive or rebates to you at any point if you do not comply with the terms of this incentive or do not act in good faith in respect of the objectives of this incentive (as reasonably determined by Opticomm). We reserve the right to amend the terms of this incentive (including changing the Incentive Period and/or rebate period) by notice in writing.