

28 January 2025

Dear Retail Service Providers (RSPs),

**Re: Rebate regarding State-based Point of Interconnection services.**

This letter sets out information about a rebate that we are making available on request for eligible services to which our pricing offer (*'Layer 2 Ethernet Bitstream Services – Unlimited CVC'*) applies. These changes are being made in response to the *Binding Rules of Conduct (Uniti Group) No. 1 of 2024 (BROC)* made by the Australian Competition and Consumer Commission (**ACCC**).

We are offering to apply a rebate to certain eligible superfast broadband services on the Layer 2 Ethernet Bitstream Services - Unlimited CVC pricing structure on request from an RSP for the BROC pricing to apply.

In December 2024, the ACCC issued the BROC which affect certain services we supply to RSPs. The BROC is publicly available on the ACCC's website. In summary, for eligible services and where requested by a RSP, the BROC requires us to offer points of interconnection (**POIs**) that meet certain characteristics.

Where a request is made by an RSP to acquire an eligible service to which the BROC applies on the terms of the BROC, we are prepared to offer certain changes to pricing and billing for eligible services. Further details are set out in the **Appendix**, in summary following a request from an RSP:

- We will provide a rebate for a portion of the Monthly Service fee on eligible services on the Layer 2 Ethernet Bitstream Services – Unlimited CVC pricing structure.
- The rebate applies to our 25Mbps and 50Mbps wholesale access services as set out in the **Appendix**.
- The rebate is being applied so that, for eligible services to which the BROC applies, the Layer 2 Ethernet Bitstream Services – Unlimited CVC pricing structure includes service via POIs that meet characteristics provided for in the BROC.

## Next steps

In order to receive this rebate, please submit a request in writing to [RSP@opticomm.com.au](mailto:RSP@opticomm.com.au)

If you have any questions regarding these changes or the information set out below, please contact us on [RSP@opticomm.com.au](mailto:RSP@opticomm.com.au).

## Further ACCC inquiry

In January 2025, the ACCC announced that it has commenced an inquiry to vary the final access determination for the superfast broadband access service (**SBAS**). We will be closely engaging with the ACCC in the course of this inquiry to ensure that regulatory settings provide sufficient flexibility so that changes can be made to our network

design to ensure we can provide leading services to RSPs and continue to improve the resiliency of our network. We will provide RSPs with further information where necessary.

Thank you for your support, and we look forward to our continued shared success.

Yours sincerely,

*Michael Simmons*

Michael Simmons

**Chief Executive Officer**

## Appendix – State-based Points of Interconnection Rebate

### Summary

We are applying a rebate to eligible superfast broadband services on the Ethernet Bitstream Services - Unlimited CVC pricing structure on request from a RSP. The rebate applies to our 25Mbps and 50Mbps wholesale access services specified below.

### Effective period

This rebate will be active between the below dates:

**Start date:** The date of the RSP request for the application of the BROC pricing to our 25Mbps and 50Mbps wholesale access services specified below.

**End date:** The BROC operates until 19 December 2025 unless it is revoked earlier. We will provide further notice about the application of the rebate, including any changes that we make to pricing for our services should this occur.

### Eligible services and premises

To be eligible for this rebate, the RSP must make a written request to Opticomm via [RSP@opticomm.com.au](mailto:RSP@opticomm.com.au), and a service must be:

1. An active service during the effective period,
2. For an eligible plan (as identified below).

Eligible services will receive the monthly rebate subject to the conditions outlined in the monthly rebate section below.

### Eligible plans

Product Code	Product Name	Description
O-EBS25	Opti-O-25/5	25/5 Mbps
O-EBS25-10	Opti-O-25/10	25/10 Mbps
O-EBS25	Opti-O-50	50/20 Mbps

### Monthly rebate

A monthly rebate amount will be credited to your account based on the table below, which shows the rebate rates for each of the different eligible plans. The monthly rebate amount is calculated on a daily pro-rata basis. Rebates are paid in the form of a credit against your invoice for the relevant period.

Product Code	Product Name	Description	Current Bundled Monthly Price (Ex GST)	Monthly Rebate (Ex GST)	Effective Bundled Monthly Price (Ex GST)
O-EBS25	Opti-O-25/5	25/5 Mbps	\$41.50	\$7.82	\$33.68
O-EBS25-10	Opti-O-25/10	25/10 Mbps	\$41.50	\$7.82	\$33.68
O-EBS25	Opti-O-50	50/20 Mbps	\$55.80	\$2.12	\$53.68

### Other Terms

The terms of the RSP Master Agreement will continue to apply.

All current Opticomm wholesale plans and pricing will continue without amendment and RSP's can elect to select any of the plans and pricing.

We reserve the right to amend these terms (including changing the effective period). We will provide you with reasonable notice of any amendment.